

Aspire.co.nz : Crowdsphere Pitch Financial Snapshot

	Prior Period (12 months)	Apr 16 Mar 17	Apr 16 Mar 17	Apr 17 Mar 18
Profit & Loss:				
Total Sales :	39,825	582,088	1,240,760	2,186,483
Total Direct Costs	11,627	140,822	319,361	578,119
Gross Profit %	71%	76%	74%	74%
Total Sales & Marketing	7,997	64,000	120,750	196,500
Total Personnel	17,167	130,584	121,285	132,685
Total Other Overheads	6,021	202,188	347,204	532,766
Earnings before Interest, Tax, Dep'n & Amort'n (EBITDA) :	(2,987)	44,494	332,160	746,413
Total Depreciation & Amortisation	5,677	35,462	51,115	60,649
Net Interest (Received)/Paid	-	-	-	-
Taxation	-	103	78,693	192,014
Net Profit (Pre-tax)	(8,664)	8,929	202,352	493,750
Capital Expenditure in the year	44,551	148,925	78,263	47,671
Cash-Flow:				
Total Cash flow from (to) Operations	(9,369)	46,031	255,813	553,150
Capital Expenditure	(44,551)	(148,925)	(78,263)	(47,671)
Total Cash flow from (to) Investing	(44,551)	(148,925)	(78,263)	(47,671)
Initial Equity Investment by Founders and other investors (Pr	98,800	-	-	-
New Equity investments through CrowdFunding Pitch	-	225,000	-	-
Long term debt drawdown/(Repayment)	-	-	100,000	-
Dividends Paid	-	-	-	-
Total Cash flow from (to) Financing	98,800	225,000	100,000	-
Closing Cash	44,880	166,986	444,536	950,015
Balance Sheet:				
Bank/Cash Balances	44,880	166,986	444,536	950,015
Accounts Receivable	1,995	3,384	1,751	756
Inventory	4,000	1,094	617	3,333
Other Current Assets	500	500	500	500
Total Current Assets	51,375	171,964	447,404	954,604
Fixed Assets (NBV)	38,874	152,337	179,485	166,507
Other Non-current Assets	-	-	-	-
Total Assets	90,249	324,301	626,889	1,121,111
Overdrawn Bank/Cash Balances	-	-	-	-
Accounts Payable	20	50	100	200
Other Current Liabilities	93	186	372	744
Total Current Liabilities	113	236	472	944
Long Term Liabilities	-	-	100,000	100,000
Total Liabilities	113	236	100,472	100,944
Net Assets/(Liabilities)	90,136	324,065	526,417	1,020,167
Share Capital	98,800	323,800	323,800	323,800
Retained Earnings	(8,664)	265	202,617	696,367
Shareholders' Funds	90,136	324,065	526,417	1,020,167

IMPORTANT INFORMATION

The content of this pitch by Aspire Limited (the "Company") and the documents, comments and information contained within it (together the "Pitch") have been prepared by the Company.

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GENERAL

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ARMILLARY PRIVATE CAPITAL [delete if not Armillary Client]

The Company is a client of Armillary Private Capital which has provided and continues to provide certain services to it. Armillary Private Capital has received fees from the Company for the services provided and will receive some of the fees to be paid by the Company to Crowdsphere upon successful completion of this capital raising. Armillary Private Capital is the manager of Crowdsphere and related parties hold a 50% shareholding in Crowdsphere.

SECONDARY MARKET [delete if not listing on Unlisted]

The Company plans to have its shares quoted on the Unlisted securities trading platform upon the successful completion of this capital raising. Investors should note the Armillary Private Capital, which is the manager of Crowdsphere, is also the manager of Efficient Market Services Limited which trades as Unlisted. Parties which are the shareholders of Armillary Private Capital hold a 50% shareholding in Crowdsphere. Armillary Private Capital, and/or its related parties do not have an ownership interest in Efficient Markets Services Limited.

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